



Brand New 2026 BENETEAU Oceanis 37.1
Available for Charter Placement with \$70,000
Discount!



If you would like to offset the cost of owning your new BENETEAU sailboat, Harbor Sailboats in San Diego has a great opportunity on this one, brand new 2026 Oceanis 37.1. See below for details.

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"The club has been given the opportunity to place a new, 2026 Oceanis 37.1, into the fleet at a massive dealer discount! The boat is currently in San Diego and ready for delivery.

The Oceanis 37.1 resembles the comfort and performance you would feel in much larger boats with an LOA of 39' and a beam of 12'10". All the big boat perks with an electric winch and bow thruster at a price tag of a mid-sized cruiser.

Two spacious cabins, single head, walk in shower, and "work shop" storage locker below providing a huge space for friends and family.

Fleet Ownership

Fleet ownership is for a boat owner who desires to dramatically reduce the overall costs and time commitment of boat ownership while not sacrificing usage of their boat.

Fleet owners retain unlimited sailing time on their boat and earn revenue through member rentals when the boat would otherwise be tied to the dock.

Harbor Sailboats is a members only club meaning rentals are only for qualified skippers with club history. No captained charters or parties!

Fleet revenue will prove to reduce ownership costs by 50% and management time by nearly 100%.

Our team acts as your boat manager handling all aspect of maintenance, cleaning, bill paying, slip agreements, insurance, marketing, etc. A full bow to stern service so you can sail more and work less.

Our pro forma, based on 57 years of experience, projects an overall monthly expense of \$2,000. This includes a loan, slip rent, insurance, and maintenance -roughly a 50% savings compared to private ownership."

Delivered with discount: \$349,000 + tax and docs



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